

## February 2021 Stats from RBI Smart Charts

| <b>Washington, DC February Stats from RBI Smart Charts</b> |                      |                      |                 |
|--|----------------------|----------------------|-----------------|
|  | <b>February 2021</b> | <b>February 2020</b> | <b>% Change</b> |
| <b>Sold Dollar Volume</b>                                  | \$565,800,516        | \$440,552,379        | +28.43          |
| <b>Avg Sold Price</b>                                      | \$777,034            | \$698,812            | +11.19          |
| <b>Median Sold Price</b>                                   | \$635,000            | \$590,500            | +7.54           |
| <b>Units Sold</b>  | 731                  | 626                  | +16.77          |
| <b>Avg Days on Market</b>                                  | 35                   | 36                   | -2.78           |
| <b>Active Listings</b>                                     | 1,469                | 1,210                | +21.40          |
| <b>New Listings</b>  | 1,154                | 997                  | +15.75          |
| <b>New Pendings</b>  | 898                  | 881                  | +1.93           |

| <b>Arlington County VA February Stats from RBI Smart Charts</b> |                      |                      |         |
|---|----------------------|----------------------|---------|
|   | <b>February 2021</b> | <b>February 2020</b> |         |
| <b>Sold Dollar Volume</b>                                       | \$176,254,859        | \$115,817,406        | +52.18  |
| <b>Avg Sold Price</b>   | \$714,367            | \$786,822            | -9.21   |
| <b>Median Sold Price</b>  | \$599,900            | \$635,000            | -5.53   |
| <b>Units Sold</b>   | 247                  | 147                  | +68.03  |
| <b>Avg Days on Market</b>                                       | 31                   | 22                   | +40.91  |
| <b>Active Listings</b>  | 380                  | 174                  | +118.39 |
| <b>New Listings</b>   | 322                  | 249                  | +29.32  |
| <b>New Pendings</b>   | 271                  | 219                  | +23.74  |

| <b>Fairfax County VA February Stats from RBI Smart Charts</b> |                      |                      |                 |
|---|----------------------|----------------------|-----------------|
|   | <b>February 2021</b> | <b>February 2020</b> | <b>% Change</b> |
| <b>Sold Dollar Volume</b>                                     | \$658,777,023        | \$548,593,139        | +20.08          |
| <b>Avg Sold Price</b>   | \$657,717            | \$642,344            | +2.39           |
| <b>Median Sold Price</b>                                      | \$560,000            | \$560,000            | 0               |
| <b>Units Sold</b>   | 1,009                | 852                  | +18.43          |
| <b>Avg Days on Market</b>                                     | 24                   | 29                   | -17.24          |
| <b>Active Listings</b>  | 963                  | 1,315                | -26.77          |
| <b>New Listings</b>   | 1,384                | 1,644                | +15.82          |
| <b>New Pendings</b>   | 1,2934               | 1,548                | +0.90           |

| <b>Alexandria City VA February Stats from RBI Smart Charts</b> |                      |                      |                 |
|--|----------------------|----------------------|-----------------|
|  | <b>February 2021</b> | <b>February 2020</b> | <b>% Change</b> |
| <b>Sold Dollar Volume</b>                                      | \$130,916,985        | \$94,684,660         | +38.27          |
| <b>Avg Sold Price</b>  | \$614,589            | \$577,387            | +6.44           |
| <b>Median Sold Price</b>                                       | \$556,550            | \$477,000            | +16.68          |
| <b>Units Sold</b>  | 212                  | 165                  | +28.48          |
| <b>Avg Days on Market</b>                                      | 34                   | 15                   | +125.67         |
| <b>Active Listings</b>   | 218                  | 155                  | +40.65          |
| <b>New Listings</b>  | 274                  | 271                  | +1.11           |
| <b>New Pendings</b>  | 254                  | 221                  | +14.93          |

| <b>Loudoun County VA February Stats from RBI Smart Charts</b> |                      |                      |                 |
|---|----------------------|----------------------|-----------------|
|   | <b>February 2021</b> | <b>February 2020</b> | <b>% Change</b> |
| <b>Sold Dollar Volume</b>                                     | \$268,937,400        | \$181,562,701        | +48.12          |
| <b>Avg Sold Price</b>   | \$636,307            | \$552,828            | +15.10          |
| <b>Median Sold Price</b>                                      | \$580,050            | \$493,750            | +17.48          |
| <b>Units Sold</b>   | 432                  | 326                  | +32.52          |
| <b>Avg Days on Market</b>                                     | 14                   | 27                   | -48.15          |
| <b>Active Listings</b>  | 238                  | 626                  | -61.98          |
| <b>New Listings</b>   | 603                  | 681                  | -11.45          |
| <b>New Pendings</b>   | 534                  | 550                  | -2.91           |

| <b>Prince William County VA February Stats from RBI Smart Charts</b> |                      |                      |                 |
|--|----------------------|----------------------|-----------------|
|  | <b>February 2021</b> | <b>February 2020</b> | <b>% Change</b> |
| <b>Sold Dollar Volume</b>  | 212,754,038          | \$185,070,542        | +14.96          |
| <b>Avg Sold Price</b>  | \$451,925            | \$416,793            | +8.43           |
| <b>Median Sold Price</b>   | \$405,500            | \$384,000            | +5.60           |
| <b>Units Sold</b>  | 480                  | 443                  | +8.35           |
| <b>Avg Days on Market</b>  | 9                    | 32                   | -71.88          |
| <b>Active Listings</b>   | 188                  | 496                  | -62.10          |
| <b>New Listings</b>  | 639                  | 719                  | -11.13          |
| <b>New Pendings</b>  | 598                  | 625                  | -2.76           |

| <b>Fauquier County VA February Stats from RBI Smart Charts</b> |                      |                      |                 |
|--|----------------------|----------------------|-----------------|
|  | <b>February 2021</b> | <b>February 2020</b> | <b>% Change</b> |
| <b>Sold Dollar Volume</b>                                      | \$38,778,079         | \$44,797,979         | -13.44          |
| <b>Avg Sold Price</b>  | \$503,658            | \$490,302            | +2.72           |
| <b>Median Sold Price</b>                                       | \$450,000            | \$415,000            | +8.43           |
| <b>Units Sold</b>  | 77                   | 89                   | -13.48          |
| <b>Avg Days on Market</b>                                      | 22                   | 60                   | -63.33          |
| <b>Active Listings</b>   | 82                   | 244                  | -66.39          |
| <b>New Listings</b>  | 124                  | 140                  | -11.43%         |
| <b>New Pendings</b>  | 109                  | 123                  | -1.75           |

| <b>Montgomery County MD February Stats from RBI Smart Charts</b> |                      |                      |                 |
|--|----------------------|----------------------|-----------------|
|  | <b>February 2021</b> | <b>February 2020</b> | <b>% Change</b> |
| <b>Sold Dollar Volume</b>  | \$494,799,704        | \$397,981,876        | +24.33          |
| <b>Avg Sold Price</b>  | \$574,708            | \$522,643            | +9.96           |
| <b>Median Sold Price</b>   | \$475,000            | \$436,000            | +8.94           |
| <b>Units Sold</b>  | 878                  | 755                  | +16.29          |
| <b>Avg Days on Market</b>  | 23                   | 43                   | -46.51          |
| <b>Active Listings</b>   | 836                  | 1,318                | -39.09          |
| <b>New Listings</b>  | 1,002                | 1,208                | -17.05          |
| <b>New Pendings</b>  | 964                  | 1,064                | -9.40           |

| <b>Anne Arundel MD February Stats from RBI Smart Charts</b> |                      |                      |                 |
|---|----------------------|----------------------|-----------------|
|   | <b>February 2021</b> | <b>February 2020</b> | <b>% Change</b> |
| <b>Sold Dollar Volume</b>                                   | \$323,461,545        | \$227,190,476        | +42.37          |
| <b>Avg Sold Price</b>                                       | \$469,077            | \$404,204            | +16.05          |
| <b>Median Sold Price</b>                                    | \$390,000            | \$351,000            | +11.11          |
| <b>Units Sold</b>   | 690                  | 554                  | +24.55          |
| <b>Avg Days on Market</b>                                   | 26                   | 55                   | -52.73          |
| <b>Active Listings</b>                                      | 566                  | 1,432                | -60.47          |
| <b>New Listings</b>   | 866                  | 979                  | -11.54          |
| <b>New Pendings</b>   | 856                  | 930                  | -7.96           |

| <b>Eastern Shore MD February Stats from RBI Smart Charts</b> |                      |                      |                 |
|--|----------------------|----------------------|-----------------|
|  | <b>February 2021</b> | <b>February 2020</b> | <b>% Change</b> |
| <b>Sold Dollar Volume</b>                                    | \$134,515,255        | \$62,507,396         | +115.20         |
| <b>Avg Sold Price</b>  | \$426,242            | \$269,407            | +58.21          |
| <b>Median Sold Price</b>                                     | \$286,000            | \$225,000            | +27.11          |
| <b>Units Sold</b>  | 307                  | 224                  | +37.05          |
| <b>Avg Days on Market</b>                                    | 48                   | 83                   | -42.17          |
| <b>Active Listings</b>                                       | 602                  | 1,487                | -59.52          |
| <b>New Listings</b>  | 375                  | 476                  | -21.22          |
| <b>New Pendings</b>  | 405                  | 391                  | +3.58           |

| <b>Prince Georges County MD February Stats from RBI Smart Charts</b> |                      |                      |                 |
|--|----------------------|----------------------|-----------------|
|  | <b>February 2021</b> | <b>February 2020</b> | <b>% Change</b> |
| <b>Sold Dollar Volume</b>  | \$282,195,941        | \$212,112,303        | +34.04          |
| <b>Avg Sold Price</b>  | \$336,196            | \$316,855            | +6.10           |
| <b>Median Sold Price</b>   | \$325,000            | \$312,000            | +4.17           |
| <b>Units Sold</b>  | 846                  | 669                  | +24.46          |
| <b>Avg Days on Market</b>  | 17                   | 40                   | -57.50          |
| <b>Active Listings</b>   | 570                  | 1,169                | -51.24          |
| <b>New Listings</b>  | 924                  | 1,031                | -10.38          |
| <b>New Pendings</b>  | 921                  | 1,064                | -13.44          |